



DLG Thai is a young and motivated team that has the objective to create platforms to promote innovations and progress in agriculture in Thailand and Southeast Asia. We stand for teamwork, passion, diversity and internationality. We offer an equal working environment where everybody counts and performance is recognised and valued.

We look forward to welcome you in our team as a

## Project Coordinator Exhibitions & Conferences

Your responsibilities will include:

- Supporting the Project Team in all phases of the main exhibitions and conferences (concept development, organization & implementation – incl. project, marketing and sales plan)
- Independent management of sub-projects (incl. budget responsibility)
- Supporting the global sales team in all aspects
- Generating sales leads and new customers for our exhibitions and projects in Southeast Asia (via mailings, phone and industry events)
- Developing customer relationships with exhibitors, visitors and partners
- Developing new exhibition sections and events for the agricultural sector in close collaboration with the Manager Director (incl. market research and trends)

Development to Project Manager Position planned in medium term.

Your qualification & experience:

- Bachelor's degree or higher in related field
- Minimum 2 years professional experience in event management or related field
- Experience in sales or customer relationship management is preferred
- Working experience in the agricultural sector is of benefit
- Passionate, client facing and proactive
- Very good organization skills with detail-oriented mindset
- Excellent interpersonal skills with the ability to work closely with international partners and external customers
- Willingness to travel (especially to exhibitions abroad)
- Fluent in English and Thai (verbal and written); further ASEAN languages beneficial

For further information please contact Mrs. Katharina Staske (Managing Director DLG Thai Co., Ltd.)  
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